



March 18th, 2020

Re: Update on business impact from COVID 19

Dear valued customers,

We wanted to provide you the latest information with regard to the impact the Coronavirus (COVID19) has had on our business here at Hobas Pipe USA.

We are proactively taking action to protect our employees and the continuity of our operation as events continue to unfold.

As of Tuesday March 17, all employees that are able to work from home are doing so. Your best source of contact is your area manager and their contact information can be found on our website- [www.hobaspipe.com](http://www.hobaspipe.com). The central plant phone line is routed to various individuals by department and is automatically routed to their cell phones.

Additionally, we have implemented several new policies to protect the health of our hourly work force including, social distancing, small group lunches & breaks, and sanitizing of all high touch areas multiple times daily.

Unfortunately, we have had to restricted our field service personnel and sales personnel from making any in person visits for at least the next two weeks. Of course, we are still available via phone or email to answer any questions that may come up during this period of no travel.

In early January 2020, we began developing a plan to protect our supply chain of glass, resin and sand in order to maintain production at current business levels. At this time, we do not foresee any impact to our supply chain arising out of the current situation. Therefore, as of today we are in the best position possible to fulfill all orders on time with the highest of quality.

Rest assured we are doing everything we possibly can to prevent this pandemic from impacting our business. We will continue to monitor the situation and do what is necessary to protect our workers, customers and the nation from this terrible virus.

Kind Regards,

HOBAS PIPE USA

Martin W. Dana  
Vice President, Sales